

## TO OUR FRIENDS IN THE MEDIA

This guide is designed to help you connect with the resources you need pertaining to belt fasteners, belt cleaners, transfer point systems, endless splicing equipment, and maintenance tools for a variety of industries.

Our extensive experience and daily responsibilities in these industries give us the knowledge and understanding of past, present, and projected developments and issues affecting overall productivity and conveyor uptime, as well as general plant operation and management. You will find us to be qualified, credible resources that you can contact for information on company operations and issues. This information includes topics such as effective belt fastening and cleaning, dust control, conveyor technology, marketing, maintenance, safety, and related subjects affecting conveyor belt productivity.

If you are looking for advisory information and articles, interviews, insights, illustrations, and other details of interest to your readers, please contact me at **630-971-6477** or [kclancy@flexco.com](mailto:kclancy@flexco.com). I would be happy to compile any information you may need and put you in touch with the appropriate Flexco representatives.

The Flexco team looks forward to working with you to provide the industry with comprehensive information that will maximise their belt conveyor productivity.



Sincerely,  
Kelly Clancy  
Public Relations Specialist



*Partners in Productivity*

FOR OVER 100 YEARS,  
FLEXCO HAS BEEN HELPING  
CUSTOMERS MAXIMISE  
PRODUCTIVITY WITH ITS  
BROAD LINE OF PRODUCTS,  
SERVICES, AND SOLUTIONS.

Headquartered in Downers Grove, IL and with subsidiaries in Australia, China, Germany, India, Singapore, Mexico, South Africa, and the United Kingdom, Flexco markets its broad line of products through a worldwide network of subsidiary offices, sales representatives, and distributors under well-known brand names, including Flexco® Alligator®, Clipper®, Rockline®, Eliminator®, and Mineline®.

# MEDIA RESOURCE GUIDE

*Connect with  
the Experts from Flexco*

**VISIT [FLEXCOPRESSROOM.COM](http://FLEXCOPRESSROOM.COM)**

for more information or  
contact Kelly Clancy at 630-971-6477.



## USING THE ONLINE LITERATURE LIBRARY

At Flexco.com, you'll find our Literature Library — complete with published articles, product brochures, tip sheets, and more. You can browse by topic/category, Flexco product, or literature type, so it's easy to find exactly what you need.

*Among the many topics featured are:*

- Advice on efficient and effective belt splicing
- How to ensure proper belt cleaner and fastener interaction
- Tips for improving/optimizing the installation of belt conveyor products
- Insights on improving job-site safety
- Much more

## CONTACT KELLY CLANCY

at **630-971-6477** or [kclancy@flexco.com](mailto:kclancy@flexco.com) regarding these topics of interest, or to speak with one of our experts in belt conveyor productivity.

## NAVIGATING FLEXCOPRESSROOM.COM

Available on our website, the Flexco Press Room is full of useful information, including everything from staff bios and tradeshow schedules to media contact information and FAQs. You can also find Flexco branding elements and brand history here.

## MANAGEMENT BIOS

*Michael Stein, Vice President of Marketing*, holds worldwide responsibility for all of Flexco's product management and marketing communications. In this role, he is familiar with marketing developments nationally and internationally, as well as marketing issues in the diverse industries served by Flexco. He also coordinates communications with Flexco's subsidiaries in the United States, India, Singapore, Mexico, England, Germany, Australia, South Africa, and China. A member of the National Industrial Belting Association (NIBA) and the Power Transmission Distributors Association (PTDA), Mike holds a B.S. degree from Cornell University and an M.B.A. from the University of Chicago.

*Richard A. White, President and Chief Executive Officer*, heads global operations for Flexco and serves on the company's Board of Directors at each of its locations around the world. He was appointed to the position in May 2005 after serving as Flexco's Executive Vice President. White joined Flexco in 1986 as the company's first marketing manager. He holds a B.S. degree from Boston University and earned his M.B.A. at the University of Chicago. He is also a member of NIBA and PTDA, where he recently served as chairman of the Manufacturer Council.

*Thomas S. Wujek, Executive Vice President and Chief Operating Officer*, holds responsibility for Flexco's U.S.-based manufacturing facilities in Downers Grove, IL, and Grand Rapids, MI. He was appointed to the position in May 2005 after serving as Flexco's Vice President of Sales and Operations. During his tenure with Flexco, Wujek has served the Flexco organization in several capacities including Quality Assurance Manager, Field Sales Representative, and Sales and Operations Manager respectively. He holds a B.S. degree in Mechanical Engineering from the University of Illinois and an M.B.A. from the Kellogg School of Management, Northwestern University. He is also an active member of NIBA, PTDA, and the National Mining Association (NMA).

*Greg Westphall, Director of Engineering*, heads the Flexco Engineering team. His responsibilities include mechanical belt fasteners and installation tools for fasteners marketed by Flexco worldwide. Westphall has over 10 years of engineering and management experience. He has a B.S. degree in Mechanical Engineering from the Illinois Institute of Technology and a master's degree in Management from Northwestern University. He is a registered professional engineer in the state of Illinois and manages the intellectual property for Flexco. He is also a member of the Conveyor Equipment Manufacturers Association (CEMA).

*Dick Reynolds, Sales and Distribution Manager (North America)*, has more than 25 years experience working with the mining and aggregates industries, as well as with Flexco's mining and industrial distributors. He supervises our 26 North American territory managers. He has served on the Board of Directors for NIBA and is active in PTDA.

## SUBJECT MATTER EXPERTS BIOS

*Chip Winiarski, Director of Marketing — Heavy Duty*, serves customers, distributors, OEMs, design firms, and belting companies engaged in surface mining, underground coal mining, open pit coal mining, prep plants, ports and terminals, steel manufacturing, coal-fired power plants, quarrying, aggregates, cement, lumber, recycling, and related industries. Additional responsibilities include product development and introductions for customers in these markets.

*Beth Miller, Director of Marketing — Light Duty*, has more than 22 years of experience in light-duty applications, including package and parts handling, food processing, and baggage handling. She has served the company in several capacities including customer service, market analyst, and product manager.

*Ryan Grevenstuk, Product Manager*, manages the belt conveyor products (BCP) line, providing product development engineering with guidance on market requirements for both new product concepts and existing products. Also leads the development of technical and promotional literature supporting the BCP line.

*Patrick Mukushina, Product Manager*, manages the mechanical belt fastener line, working with both heavy-duty and light-duty products. He is involved in product development and the creation of literature for the mechanical fastener product lines, as well as gathering feedback from both distributors and end users for future product advancements.

## FLEXCO QUICK FACTS

- In the belt industry since 1907 — over 100 years
- Employer of over 500 people in more than 100 locations across the globe
- Named one of "Chicago's 101 Best and Brightest Companies to Work For" for three straight years
- Consistently recognized for a commitment to improving job-site safety